

## U.S. Navy Crane Gains Efficiency With IUID

“We make every effort to pass the marking obligation down to the manufacturer,” Rogerson says. “When items arrive without the IUID label it slows down work flow, because labels must be affixed before we can accept contracted parts.”

– Charlie Rogerson



### The Problem

In one day, Charlie Rogerson received both an assignment and travel orders. An electrical engineer under contract to Crane Division, he was given the task of developing a IUID plan for selected, highly-sensitive parts for an advanced combat control and information system, which is deployed worldwide. Simultaneously, he was told to attend the IUID Forum in San Diego. Charlie's IUID plan needed to encompass parts deployed around the world, as well as the test set components, regardless of location, and parts as they come through Crane for acceptance or repair.

Another of Rogerson's challenges has been manufacturers. He is sympathetic to the vendors who must sometimes resubmit design drawings to accommodate the IUID label or mark, a time-consuming and costly process. But to those vendors and others who resist IUID compliance, Rogerson, an electrical engineer with an additional degree in philosophy, offers this bit of advice: “Stop wandering around in the desert. Get the job done, and do it right the first time.”

### The Plan of Attack

Once Rogerson understood what was required, he made a conscious decision to utilize one company, with one solution. He chose A2B Tracking's UC! Web™ data management software to accomplish those tasks. Labeling the existing parts in his possession then became an efficient, straightforward process. While locating facilities was simple, physically locating an item within a facility was challenging. Once they were located, however, the labeling and compliance process was again simplified by utilizing the UC! Web™ mobile capability on a laptop.

The IUID solution package Rogerson utilizes consists of the following: UC! Web™ Software for Legacy and GFP, BarTender Software Pro-1, Zebra Thermal Transfer Printer, Siemens Hawkeye Scanner, Microscan IUID Verifier, VAN service for Registry uploads and Premium One Support.

### The Results

When Rogerson or others at Crane have IUID questions, A2B gets the call. Obviously satisfied with his IUID solution choice, Rogerson had one final piece of advice for others facing IUID compliance: “When I buy a car, I don't want to put on the right fender and then the left and then all the other pieces, hoping they will eventually work together. In my experience, it is a lot less expensive to buy a system, built by experts to work as a system, rather than to buy parts and try to get them to work together.”

“They are quick to respond, and that saves us time and keeps us from going down a dead end,” he says. “A2B was extremely responsive and answered all my questions as they arose. In the end, business always boils down to people, and A2B's people are personable and very knowledgeable.”

– Charlie Rogerson

